

Message Text

PAGE 01 NATO 02539 301113Z
ACTION EUR-12

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TO USDOC WASHDC
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UNCLAS USNATO 2539

E.O. 11652: N/A
TAGS: MARR NATO
SUBJECT: NAMSAQUEST FOR NAMES OF ELIGIBLE US FIRMS
FOR ACCELERATED BIDDING ON REPLACEMENT OF 20 DIESEL
ENGINES ON CEOA PIPELINES

REF: (A) AC/4-D/2261(FINAL), 30 SEP 74, (B) AC/4(PP)DE/
1107, ITEM II.3.(A)(11) (MEETING 21 APR 77), (C) INFRA/
POL/77/73 (REVISED) 28 APR 77 (NOTAL)

SUMMARY. PAYMENTS AND PROGRESS (P&P) COMMITTEE DECISION
28 APR 77 CALLS FOR ACCELERATED BIDDING FOR COMBINED
NAMSA PURCHASE UNDER REF A PROCEDURES AND RELATED CON-
DITIONS LAID DOWN BY US IN REF B. AS AN EXNEPTION TO
NORMAL THREE-WEEK RUTE, P&P CALLS FOR NAMES OF BIDDERS TO
BE PROV
ED TO NAMSA BY 23 MAY. ACTION REQUESTED: USDOC
PROVIDE NAMES OF US FIRMS DIRECTLY TO NAMSA WITH INFORMA-
TION COPY TO REACH US, IF POSSIBLE, BY FRIDAY 20 MAY.
END SUMMARY.

1. FOLLOWING IS THE TEXT OF DESCRIPTION OF REQUIREMENT
EXTRACTED FROM REF C. BEGIN TEXT.

"1. NATO HAS THE REQUIREMENT TO REPLACE APPROXIMATELY
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20 DIESEL ENGINES WHICH DELIVER ON CONTINUOUS DUTY 320 HP
AT THE NOMINAL SPEED OF 1,100 RPM. THEIR COOLING SYSTEM
IS OF THE FORCED WATER CIRCULATION TYPE, THEIR WEIGHT IS
4.5 TONS AND THEIR SERVICE IS CONTINUOUS (24 HOURS OVER
24). THE ENGINES TO BE REPLACED, CONNECTED THROUGH
A GEAR TO PIPELINE PUMPS, ARE INSTALLED IN A NUMBER OF
PUMP STATIONS OF THE NATO POL SYSTEMS.

2. THE BIDDERS WILL BE ASKED TO OFFER ANY TYPE OF DIESEL
ENGINE ABLE TO COMPLY WITH THE SPEC FICATIONS, HOWEVER

THEY HAVE TO INCLUDE IN THE PRICE ALL MODIFICATIONS/
ADAPTATIONS NECESSARY TO SATISFACTORY PERFORMANCE OF
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THE COMBINED ENGINE/PUMP UNIT. THE OFFERED ENGINES MUST
BE OF A TYPE EXISTING IN SIMILAR SERVICE AND BUILT IN
LARGE NUMBERS.

3. ENGINE REPLACEMENT SHALL BE SO PLANNED THAT PUMP
STATIONS ARE NOT COMPLETELY IMMOBILIZED FOR MORE THAN A
MAXIMUM OF FOUR WEEKS, IN ORDER TO COMPLY WITH THEIR
ASSIGNED MILITARY MISSION." END OF TEXT.

2. THE P&P COMMITTEE AGREED THAT THE FOREGOING DESCRIP-
TION IS INTENDED TO INCLUDE BOTH TWO-CYCLE AND FOUR-CYCLE
TYPES WHICH CAN MEET THE PERFORMANCE SPECIFICATIONS.
MISSION COMMENT: THIS SHOULD OPEN THE WAY FOR FIRMS LIKE
DETROIT DIESEL ALLISON, WHICH APPEARED TO BE EXCLUDED
FROM A PREVIOUS NAMSA CALL FOR BIDS. END COMMENT.

3. THE 20 ENGINES INVOLVED IN THIS PURCHASE ARE BEING
PREFINANCED BY BELGIUM (7), NETHERLANDS (8) AND
GREECE (5). THEY REPRESENT PART OF A TOTAL EXPECTED
REPLACEMENT OF ABOUT 90 SUCH ENGINES WITHIN CEOA DURING
THE NEXT FEW YEARS.

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4. WE RECOMMEND THAT USDOC CONSIDER INCLUDING SUCH
FIRMS AS: BUDA ENGINE, DETROIT DIESEL ALLISON, AND
STEWART AND STEVENSON (ATTN: C.L. WARD, VP & GEN MGR)
OF HOUSTON, TEXAS AMONG POSSIBLE US NOMINATIONS. LATTER
VISITED USNATO WITH US DEFENSE-ORIENTED INDUSTRIAL
GROUP ON 22 APR 77 AND EXPRESSED INTEREST.

5. FOR A MARGIN OF SAFETY, WE ASK THAT USDOC PROVIDE
COMPLETE NAMES AND ADDRESSES, INCLUDING TELEXES, TO
US AND NAMSA BY CLOSE OF BUSINESS 20 MAY, SO DEADLINE
WILL BE MET. STREATOR

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<< END OF DOCUMENT >>

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